



# THREEBRIDGE

## SALESFORCE PROJECT BRIEF

Our client, an international window and door manufacturing enterprise, needed additional resource capacity and expertise for Salesforce enhancements after transforming their order to fulfillment process.

### CLIENT CHALLENGE

After using an external pure play partner for the implementation, the client had established their own internal team, but needed additional resource capacity and expertise for enhancements.

### OUR SOLUTION

ThreeBridge provided a flex team to blend with our client's internal team, including a Scrum Master, Business Analysts, and Developers. Additionally, we provided three junior Business Analysts to support training, rollouts, and ongoing dealer support.

### RESULTS

The client has seen positive business results and has continued to innovate on the platform with enhancements across Sales, Service, Field Service Lightning, and Marketing Clouds.