



THREEBRIDGE

SALESFORCE PROJECT BRIEF

Our client, a multinational medical devices and health care company, needed to improve cost and quality of their Salesforce implementation while building an internal team of experts, versus relying solely on external partners.

CLIENT CHALLENGE

Realizing costs were getting out of hand while the quality of their implementation was dwindling, the client needed to keep their Salesforce implementation project going, but wanted to move away from their Big 4 integrator.

OUR SOLUTION

ThreeBridge acted as a strategic talent partner to help our client build out their internal team. Starting with a Senior Program Director and rounding out other roles like Change Management teams, Scrum Masters, Functional & Technical Consultants, we provided a blend of experienced consultants and Boom Lab resources.

RESULTS

Our client now has a future talent pipeline and access to capacity and expertise, planned and on demand. Overall, they have reduced costs and built a higher performing team.